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Message From Your President

It is with great excitement and great trepidation that I have accepted the position of president of the Legal Industry Council for 2009/2010. I have worked in the Legal Industry for 20+ years (I just scared myself a little), and I have been the Facilities/Office Services Manager for the New York office of King & Spalding for the past 13 years. I have previously served as the Secretary and Vice President of the Legal Industry Council.



I am excited to be working with a truly dedicated group of my peers, some of whom I met almost 12 years ago when Harry Ludwig "invited" me to join. After one meeting I realized I had been nominated to the post of Secretary. My first lesson had been learned...pay attention at the meetings. Working with Holly Evers, Cynthia Dvorak, Craig Rosen, Charlene Fisher, Georgeanna English and Mike LeSage is an invitation to learn more about the Legal Industry field every day. I am excited because this year we are realizing the completion of a over a year's worth of hard work in presenting to the members the finished LIC Benchmarking Survey. This survey will become a comprehensive guide for the Facilities Managers and Office Service Managers who are part of this council. When we are asked "what are the other guys doing?", we will now have a place to go to for the answers. I hope everyone who is reading this completed the survey. We are hoping to have this survey out to you before the end of 2009. I am excited because I continue to see our membership stand strong even in these troubling times. Not only are we standing strong, but we have new members joining.

The trepidation I feel is not only conditioned by the changing landscape of the legal industry and business as a whole, but by the shoes I have been left to fill by our past president, Craig Oakman. Craig has been a wonderful compatriot. His voice will always be a strong one in the Legal Industry Council, and I am sure he will be there when I turn to him for suggestions. *He better be*. My concerns are always for the constituency of this council. What can we do to make it a more gratifying experience for all of you. To do that we need, I need, your participation. We need you to get involved with the council. We need some new blood. Our names are on the masthead, if you have a suggestion please write and let us know. Already we have Mike LeSage moving into the Secretary spot and I have heard from two members Joseph Geierman and Mark Tucker who are getting involved. When I leave here in 2010 my wish is to see new names on that masthead.

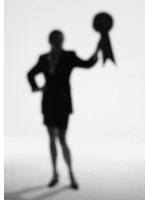
While it looks as though we may not get to meet many people at WWP in Orlando this year due to the economic downturn, I am hopeful that we will be able to speak to each other at an open roundtable discussion we are planning for the end of October. The Industries Forum in Philadelphia is in the Spring and hopefully there will be an uptick in the economy that will let us all participate. Thank you for time, and remember, without participation, nothing happens. We are only as good as the input of the people we represent allow us to be.

- Stay Positive.
Mark E. Roberts
President/LIC

LIC Benchmarking Survey

The deadline for responding to the benchmarking has passed. We received 60 responses and results are being tabulated. Additional information on the survey report will be available in the near future. As an incentive for participation, all survey respondents were eligible for raffle prizes awarded by the Council

The LIC Board conducted the drawing for the three prizes, and the winners are



1st - Free one year IFMA membership to
Clifton McManus, Skadden, Arps, Slate, Meagher & Flom LLP

2nd - \$100 AMEX gift card
Peggy Miller, The Deuteran Law Group PA

3rd - \$50 AMEX gift card
Chris Mee, Proskauer Rose LLP

Congratulations to Clifton, Peggy and Chris, and thank you to all who completed the survey!

Thank you to HOK for sponsoring the Legal Industry Council Benchmarking Survey

IFMA's World Workplace 2009 Conference & Expo

The
youniversal
Facility Management Experience



October 7-9, 2009
Orlando, Fla., USA

IFMA's [World Workplace](#) is hosted annually by the [International Facility Management Association](#) (IFMA), the largest and most widely recognized professional association for facility management.

Doug Underwood Utilities Scholarship Fund

The Board is pleased to announce that the LIC has donated \$400.00 to this event being held at this year's World Workplace in Orlando.



Due to the upheaval in the financial markets and its direct effect on the legal industry, The Legal Industry Council of IFMA will not be meeting at IFMA's World Workplace this year. In looking forward we hope to see a marked increase in participation at the Facility Fusion Mega Event in Philadelphia and World Workplace in Atlanta.

Annual LIC Meeting - Conference Call

The board has tentatively set **Thursday, October 29 at 11:00 a.m. Pacific / 1:00 p.m. Central / 2:00 p.m. Eastern** as the date to conduct the annual LIC conference call. A reminder email will sent out to confirm this date and time. We look forward to having you join us on the call.



Member Spotlight



Joseph Geierman is Office Services Manager in the Atlanta office of Troutman Sanders LLP. Founded in 1897, Troutman Sanders has more than 700 lawyers in 15 offices in North America, Europe and Asia. Joseph has been with the firm since June of this year. Prior to joining the firm Joseph held several administrative and facilities positions in the corporate world. Joseph's position at Troutman Sanders is his first in a law firm and he is looking forward to applying his experience with metrics and process improvement to the legal environment. Joseph is a CFM and is completing his master's degree in Facility Management at Georgia Institute of Technology.

What is one work related achievement of which you are particularly proud?

In 2007, I was project manager on an initiative to close seven facilities around the country and also to reduce my company's footprint within its headquarters location. The deadline for the majority of this work was less than four months. I was able to assemble the right team and accomplish my objective within the necessary (and very aggressive) time frame -- all at the same time as massive layoffs were causing significant disruption throughout the organization. The project was very successful, achieving all our goals, and leading to a cost avoidance of \$15M to the company.

What is one aspect of your personal life that you'd like people to know about?

I am involved in dog rescue, volunteering for Atlanta Lab Rescue and Adopt a Golden Atlanta. I have been a foster for homeless dogs, have transported dogs from Alabama and the North GA mountains back to Atlanta, and have assisted with many adoption day events. I have two dogs of my own -- a great Pyrenees/lab mix and a hound dog/lab mix

Fenwick & West in Seattle Becomes First Law Firm in the United States to Gain Platinum LEED-CI Desi

Source: *Greentech Media*, July 28, 2009

Click here to read the full article: <http://www.greentechmedia.com/industry/read/fenwick-west-in-seattle-becomes-first-law-firm-in-the-united--6909/>

Do you happen to have any interesting articles you have read or written that you'd like to share with your fellow LIC members? Please email genglish@cgsh.com.

About the LIC: *The Legal Industry Council shares information among FMs from law firms, corporate legal departments and academic legal departments. Discussions center on vendor issues, easier and more efficient ways to perform services, emerging technology, ADA, OSHA and other regulatory information.*



Legal Industry Council—Online Community

TIPS FOR NAVIGATING:

After your first login, you must subscribe yourself to the council postings to activate email deliverability to all council postings, similar to the listserv. You are not automatically subscribed to email delivery.



1. Log in to <http://www.ifmacommunity.org>
2. Click on **Forums** on the top left menu tab
3. Click on **Forum Subscriptions** (located on the left hand side of the page, under Shortcuts)
4. You can then change the default setting from not receiving subscriptions to receive postings via email. Click under the **Subscription to "YES"** (to receive postings by email similar to the listserv) or **"NO"** (which means you will need to login to the IFMA Online Community to view the discussions) The subscription's default setting is "NO" in order to change it to "YES" simply click on the "NO".

TIPS FOR POSTING & REPLYING TO QUESTIONS:

1. To **reply** to emails that you receive, you can post your responses (just like the listserv).
2. If you would like to **post a new message/question** to the Legal Industry Council Online Community without having to login to IFMA Online Community, just send your email to this email address for your specific council, lc.council@ifmacommunity.org. This will allow for you to post and reply by email, similar to the listserv tool we were using.

Legal Industry Council Web site

Click here: <http://www.ifmalic.org/>

Check out the LIC Web site for the latest information on conferences, officers contacts and much more!