



This newsletter is a publication of the Legal Industry Council of IFMA. If you are receiving this newsletter it is because you are a member of the Legal Industry Council and the council board believes you will benefit from its content.

Letter from LIC President Julie O'Loughlin

Wow, lots of exciting developments resulted from the recent survey many of you filled out. First of all, 95% of you cited networking as an important factor in joining the Legal Council, followed closely by education, training, and career development. Your council board members took note and, as I mentioned last month, are really focusing their efforts on providing what the members want!



One way we are working on delivering more bang for the buck is by offering a number of educational Webinars lined up for the summer and fall. You can find more information about the topics and scheduled times included in this newsletter, as well as on our Web site: <http://www.ifmalic.org/> - login is **ifmalegal1**, password **legal**. If you have ideas for future topics or areas of focus, please feel free to contact or send them to our E-News & Programs Officers, Charlene Fischer, Georgeanna English and Donna Baker.

Now for the big news hot off the press! IFMA Headquarters has recently committed to coordinate the first annual 2007 Council Spring Meeting. This looks to be a great opportunity for networking and education. And, while we are still in the planning stages, the symposium is expected to include keynote speakers, breakout sessions focused on more council-specific education, and time built in for tours and council business meetings.

This will be a great opportunity for networking within the legal industry as well as with other councils that we potentially have synergy with, such as the Corporate Real Estate and Corporate Headquarters Councils. A Program Advisory Committee comprised of one member from each of the participating IFMA councils has been formed to develop approximately 40 session tracks. As I noted, each council will have tracks specific to its own industry. Our very own Craig Rosen, LIC Treasurer and Communications Officer, has volunteered to represent LIC during the planning stages. Thanks Craig!

Stay tuned for more information as it develops. As always, we love to hear from you. Remember that the Legal Industry Council can be what you want to be, but we need your input!



Upcoming Webinars

June 9, 2006 10a.m. CST

The 2006 Hurricane Season - Yesterday's Lessons are Tomorrow's Successes.

Craig Oakman, LIC Vice President, of Phelps Dunbar in New Orleans, will be one of the panelists participating in this Webinar.
[Register Now!](#)

**July 26, 2006 - 1PM EST - Lease Auditing Seminar via Webinar.
A Facility Manager's Guide to Understanding Lease Terms**

Speaker: Marc Betesh, President/CEO KBA Lease Services
www.kbalease.com

Facilities managers are tasked with ensuring that building services are properly delivered to end-users. However, most facilities managers are not privy to the terms of the leases that govern the landlord-tenant relationship. Leases contain complicated terms that can shift some or all of the costs of building operations to the tenant.

This seminar will help attendees understand the financial terms of their leases, including operating expense and tax pass-throughs and sundry charges. It will also examine how the failure to understand these terms can lead to unexpected costs for tenants, and explore the processes needed to keep such expenses under control.

KEY LEARNING POINTS

- How base rent is calculated
- Understanding the differences between Net and Gross leases
- Understanding the effects of the various types of operating expense pass-throughs
- Distinguishing the landlord's obligations to provide services from the tenant's obligations to pay for them

September 13, 2006 - 1PM EST - Trends in Law Firm Space Planning and Design

Speaker: Christopher C. Murray III, AIA/ Principal - Gensler
www.gensler.com



Very Interesting...

Below is a link to an article from the July, 2005 issue of the ABA Journal. The article "The New Office," by Jill Schanchner-Chanen, is about new office design trends. Our very own LIC President Julie O'Loughlin is quoted in the article.

http://www.ifmalic.org/secure/pdf/The_New_Office.pdf

Login: ifmalegal1
Password: legal



October 8-10, 2006

IFMA World Workplace in San Diego, CA

www.worldworkplace.org

The Legal Industry Council's theme will be "Swimming with the Sharks". Stay tuned for details in future newsletters.



OUTSIDE THE OFFICE

A LIC member will be featured every month in the newsletter.

MEMBER SPOTLIGHT – GINA M. JONES

This month's Member Spotlight is on Gina M. Jones, Assistant Manager, Facilities & Purchasing, at Sullivan & Cromwell LLP in Washington, DC. When initially contacted, Gina had to cut the conversation short to deal with a leak. (Gina, we all sympathize.)

Gina has been at Sullivan & Cromwell since August, 2003. She joined the firm as an evening supervisor in the Service Department and was promoted to her current position last August. Prior to joining the firm she was an Office Manager at UPS.

What is one work related achievement of which you are particularly proud?

We had our heating system switched from induction units to heat pumps and I was in charge of coordinating with lawyers and legal assistants and staff. I had to organize moving them to another floor so the work could be done. I received kudos from building management, Jones Lang LaSalle, and from my Administrative Director as well telling me what a good job I had done.

What is one aspect of your personal life that you want people to know about?

I graduated with honors from college in May, 2005, with my Bachelor of Arts in Communication. I was working full time while going to school. I started school over 20 years ago and went back for the last three years to finish up at Bowie State in Maryland.



THE COMEDY CORNER

Can you top this? Please submit amusing, strange or outrageous Facilities Management stories to debaker@stoel.com, cfischer@cgsh.com, and genglish@cgsh.com.

Strangest Thing Moved – contributed by Mark Roberts, King & Spalding

In the 80's I worked for a Rochester based firm with an office in NY. One day I received a frantic call from an attorney. I needed to go to a Fed Ex depot on the West Side of Manhattan and pick up a package and bring it to Kennedy Airport where he was catching a connecting flight to Europe. He told me he would meet me by baggage check in. The package had been delivered to the wrong location and he needed it NOW!! I took the air bill number down and rushed over to Fed Ex. When I got there they obviously knew I was coming. They handed over a small red and white cooler covered with warning labels. More intent on getting the package to its destination I never looked closely at it. I ran out to the waiting car, and put it in the trunk. We raced out to Kennedy where I saw the attorney. Jumping out of the car I grabbed the cooler from the trunk and brought it to him. I then asked "So what is it?" He replied, "It's a human heart packed in dry ice. Its part of a malpractice case I'm working on".

